

Hope Unlimited



Building Hope: BY THE NUMBERS

SUMMARY REPORT FOR 2019

“The Kingdom of Heaven is like a *mustard seed*...it is the smallest of all seeds, but it becomes the largest of garden plants; it grows into a tree, and birds come and make nests in its branches.

– Matthew 13:31-31

EQUIPPING CITY MINISTRY LEADERS

BHITC cultivates new and expanded approaches to urban ministry by developing emerging and indigenous faith leaders. 2019 achievements included:

- **15** leaders from **3** new and emerging city churches attended our first ever **T216 Urban Church Planting Bootcamp**.
- **Mission Smith** training sessions gathered with almost **400** attendees to learn from both Daniel Hill about confronting racial and systemic injustices, and Don Davis on multiplying urban leaders for city ministry.
- **92** new volunteers incorporated into city ministries.
- **286** regular volunteers participated in efforts to witness to the city.
- **\$434,090** in labor value invested by our volunteers.
- **600** local Cleveland citizens received training in urban and cross-cultural ministry.



STRENGTHENING NEIGHBORS AND NEIGHBORHOODS

BHITC strives to restore blighted residential properties that support local families, grow local residents into community leaders and redevelop city neighborhoods. 2019 efforts included:

- Acquired **2** foreclosed homes, completed whole-house renovations on **3** such properties, restoring them to productive use as affordable rental housing or for resale.
- Visited **500+** households to conduct resident interviews.
- Launched **Rally CLE** to showcase and build capacity in Clark-Fulton/Stockyards residents. BHITC provided project funds and volunteer teams to **7** local leaders for neighborhood improvement projects.
- Launched a new after-school education enrichment program, including a sports and fitness program, for **20+** students at **Halle School of Inquiry**, a Cleveland Metropolitan School District school.
- Blessed **225** children and **75** families through the Christmas Store of Hope, where **2,000** new gift items (a total retail value of more than **\$25,000**) were sold at drastically reduced prices, bringing dignity to low-income families.





ENGAGING THE MARKETPLACE

Common Threads Thrift, BHITC's first social enterprise, seeks to generate an excellent witness and common good for employees, shoppers and the environment, while also creating a new income stream for BHITC's core mission. Key areas of growth in 2019 included:

- A **15%+** year-over-year increase for **every** month of the year.
- Employed **19** great employees and helped **5** employees move on to management roles elsewhere.
- Opened a new furniture floor, adding **1,625 square feet** of usable floor space.
- Sold over **188,000** items across **40,000** individual transactions.
- **100,000+** pounds of textiles responsibly recycled and kept from landfills.
- Completed **100+** pick-ups of donations thanks to newly purchased box truck!
- On Black Friday, sold **2,455** items, breaking the record for number of items sold in a single day.
- Since store opening, an incredible **\$1,464,000** in net sales, with over **\$527,000** in **2019** alone.



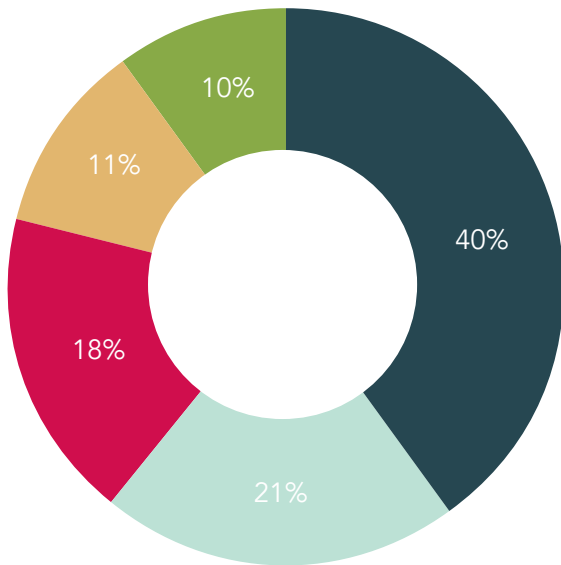
PARTNERING WITH REFUGEES AND IMMIGRANTS

The only ongoing community resource center for Cleveland's refugee and immigrant community, the Hope Center

for Refugees and Immigrants addresses early and long-term resettlement needs. Some of the Center's 2019 accomplishments included:

- An average of **250** refugees and immigrants served every week.
- Provided employment-related assistance to **70** adults.
- **101** new adults registered in English as a Second Language classes.
- Aided **237** migrants to become new American citizens, bringing the total to **518 over the last 5 years!**
- **375** people served through legal immigration services. BHITC serves as one of the few sources for low-cost, competent immigration services in Cleveland.
- **55** students attended after-school and summer education enrichment sessions, with **76%** of them improving their reading **one grade level or more** as a result.
- Hosted multiple refugee-led organizations and events, including **2** refugee Christian churches and various cultural groups.

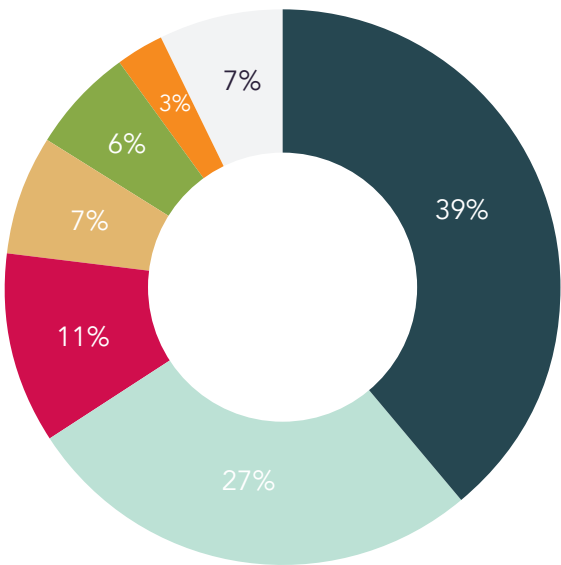
2019 FINANCIAL OVERVIEW



2019 Total **EXPENSES**:
\$1,762,166.00

Expense Categories:

- Social Enterprise
- Urban Mission (Outreach, Church Planting, and Housing)
- Refugee & Immigrant Ministry
- Residential Property Renovations
- Management & Fundraising



2019 Total **INCOME**:
\$1,935,806.00

Income Sources:

- Contributions
- Thrift Store Net Sales
- Grants & Designated Income
- Donated Goods & Services (Thrift Store & Housing)
- Residential Property Sales
- Fundraising Events (Net)
- Other Income